## CP DEALMAKER SURVEY 2024

## Gladstone Place Partners surveyed dealmakers, including readers of our exclusive newsletter, and received

 predictions from over 60 elite practitioners on what's next for M\&A in 2024. We found:A super majority $(76 \%)$ think the deal market will be up modestly when compared to 2023, driven by strategic and PE deals.

Dealmakers are betting that healthcare ( $74 \%$ ), tech ( $60 \%$ ) and media ( $55 \%$ ) will drive deals.

Cost of capital ( $74 \%$ ), CEO and Board confidence ( $53 \%$ ) and antitrust ( $40 \%$ ) are expected to be the most impactful factors affecting dealmaking.

About a third of respondents (31\%) believe activists will win a greater number of board seats this proxy season compared to last.

1 What will happen with the deal market in 2024?


2 What will be the drivers of M\&A activity in 2024?


3 What industries will be driving M\&A in 2024?


4
What factors will have the most impact on deal-making activity?

What will be the most prominent trend in the 2024 proxy season?


## E GLADSTONE PLACE PARTNERS: Tulane Market Sentiment Survey

## New Orleans



1. $25 \%$ Squation AO $17 \%$ COMMANDER'S 6\% AUGUST

6\% pêche.

- $2 \%$ SABA
f $21 \%$ с OCHON $\quad$. $11 \%$ CompèreLapin $6 \%$ BACCHANAL

frestauran
- 0\% ATH

